

TOWN of GREENWICH, CT – Representative Town Meeting

ITEM NO: Entered by Town Clerk

DEPARTMENT: Office of the First Selectman

CONTACT: Barbara Heins 203-622-7702 – Barbara.Heins@greenwichct.org

VOTES: Board of Selectmen 3-0-0

RESOLVED, that the following named person, nominated by the Board of Selectmen, be appointed a Regular Member of the Planning and Zoning Commission for a term expiring 10/31/2021.

EDWIN D. ‘DAVE’ HARDMAN JR.

Edwin D. ‘Dave’ Hardman Jr., of 46 Carriglea Dr., Riverside, 06878, has been nominated to be a Regular Member (R1) of the Planning and Zoning Commission for a term beginning upon appointment and expiring 10/31/2021.

Mr. Hardman currently is an alternate member of the Commission, having been appointed in March 2018. He has been involved in the real estate investment field for nearly 40 years. Currently, he is the managing director of Warburg Pincus & Co. and its global real estate investment fund. He also is the vice chair of a private real estate investment firm that invests in office properties on behalf of seven major foundations and endowments.

Mr. Hardman’s community service includes being a director of the Riverside Association; being a principal organizer for the Carriglea Drive neighborhood association, as well as a mentor to and sponsor of several military veterans earning their MBAs at Harvard Business School.

He is a graduate of the United States Military Academy where he earned a bachelor of science degree, and of the Harvard Business School where he earned a Master Business Administration degree. He has lived in Greenwich since 1995.

TOWN OF GREENWICH NOMINATION FORM

(Insert the cursor into each field and type the required information;
the space will expand as needed. You may also tab between fields.)

Name: Edwin D. Hardman, Jr. (Dave) Party: (D, R, U, Other) D

Complete Home Address: 46 Carriglea Drive, Riverside CT 06878

Mailing Address (if different): _____

Phone/ Home: 646-812-3410 Business: _____ Cell: 646-812-3410

Resident of Greenwich Since: 1995 Email: Dave.hardman1@gmail.com

Board, Commission or Committee in which you are interested:

P&Z

Are you currently a member? Yes No If yes, what do you consider to have been your principle contribution? _____

What (or who) brought about your interest in volunteering?

I am a director of the Riverside Association and heard Katie DeLuca's excellent presentation on the POCD at our Annual Meeting. The issues she and the attendees raised regarding land use, commercial redevelopment, affordable housing and preservation of our residential neighborhoods are important to me.

Please describe below any previous experience or particular expertise that may be related:

I have had a 39-year career in real estate investment and non-profit organizations working in complex situations, making decisions of significant magnitude and building strong organizations. I believe my experience, judgment and leadership can benefit the P&Z. In each of my business and non-profit activities I have been a consensus builder working with diverse, forceful personalities to solve complex problems and make decisions with significant social and financial implications. I am currently working at Warburg Pincus LLC managing the successful completion of a global real estate investment fund. I had been the Global Head of Real Estate there. In addition, I am the Vice Chairman of a private real estate investment firm that invests in office properties on behalf of seven major foundations and endowments. Previously, at Morgan Stanley I was Head of Asia Real Estate (living in Asia for four years) and later Head of US Real Estate Investing. I served in the Army as Infantry officer for five years on active duty and two years in the reserves. I was a Company Commander, Platoon Leader and Operations Officer.

In the non-profit sector I am a director and head of the Strategy and Risk Committee for Relief International, a Washington, DC-based international NGO, which employs a staff of 1,800 and operates in 17 or the most fragile nations in the world including Sudan, Yemen, and Syria. I am also a director and head of the investment committee for the The Shurl and Kay Curci Foundation, that provides grants for basic science research in cell biology, cancer, regenerative medicine and nano-science.

Educational Background:

Harvard Business School, MBA; United States Military Academy, BS

Present employment or, if retired, previous employment : _____

Firm: Warburg Pincus LLC **Position:** Managing Director
Address: 450 Lexington Avenue, NY NY 10017
Nature of Business: Private equity, global real estate investing

Current community activities: Director of the Riverside Association; principal organizer for the Carriglea Drive neighborhood association, which maintains a waterfront lot and seawall; active paddle boarder, cyclist and boater. Every year I mentor and sponsor several military veterans earning their MBAs at Harvard Business School. I am also the development advisor for the Pomona College water polo teams.

Past community activities: Bus driver, score keeper for GHS Water Polo team; organizer, fund raiser, timer for GHS swim team; President of Shoreham Club Association, Old Greenwich; coach for OGRCC athletic teams; mentor for GHS students interested in pursuing careers in business and the military

Date: (MM/DD/YYYY) 01/31/2018

In addition to the nomination form above, we strongly encourage you to attach a resume or brief bio. If neither is available, please ensure that this form is completed in full. As part of the nomination and appointment process, the information you provide will be reviewed by the Board of Selectmen and the relevant committees of the Representative Town Meeting.

Please save the completed form and email together with attachments (if any) to:

pcrumbine@gmail.com

Faxed and/or handwritten forms will not be accepted.

E. DAVISSON HARDMAN, JR.
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Riverside, CT 06878
dave.hardman1@gmail.com

Office: (212) 878- 0657/(404) 442- 5570

Cell: (646) 812-3410

WARBURG PINCUS & CO.

2007 to current

Managing Director, formerly global head of real estate and member of the Executive Management Group. Restructured the real estate team and redirected the investment focus of the \$1.2 billion Warburg Pincus Real Estate Fund I, L.P. away from Europe and the United States to focus exclusively on China. As a result, the fund has produced top quartile returns for its vintage year. Five of the fund's portfolio companies have had successful initial public offerings on the New York, London and Hong Kong Stock Exchanges. Traveled extensively to China to provide guidance on governance, accountability, resource planning and capital markets strategy to portfolio companies' management teams and the Warburg Pincus team.

GODDARD INVESTMENT GROUP

2011 to present

Vice Chairman, formerly President, of a value-add real estate investment management firm focused on major markets in the Sunbelt and Northern Virginia/Washington, DC. Raised and investing two commingled investment partnerships consisting of \$430 million of committed capital from ten endowments and foundations, three of which are among the sixteen largest educational endowments in the country.

Primary responsibilities have been structuring the company to become an institutional investment manager, formulating investment strategy and articulating the firm's fiduciary duty, investment discipline and consistent ability to make profitable investments. Created the funds' investment committee and governance structure. Primary point of contact with institutional investors.

MORGAN STANLEY

1982 to 2007

US Head of Real Estate Investing, Managing Director

2003 to 2007

Successfully managed the acquisition and turnaround of the primary US real estate investment activities of Lend Lease. Hired nearly 200 personnel from Lend Lease into Morgan Stanley. Streamlined the business, reduced headcount and grew assets under management by 100% to \$19 billion. Revenue per employee approached \$1 million. Initial responsibility was to convince nearly 50 institutional investors that Morgan Stanley, which historically had only managed opportunistic investment funds, would also be a core and value add manager of separate accounts and an open-end fund. After lengthy review, each client committed to an investment management relationship with Morgan Stanley.

Instituted and staffed a comprehensive strategy and research process to improve investment performance. Engaged a third party research consultant to evaluate not only absolute, but also risk adjusted performance. The flagship fund, Prime Property (for which Morgan Stanley had discretion), consistently approached or equaled the consultant's model portfolio and consistently ranked in the top quartile and decile among open-end core funds.

Led the investment by the Prime Property Fund to take private AMLI, a \$2 billion publicly traded REIT. First ever acquisition of an operating business by an open-end fund. Retained the senior management of the AMLI, integrated a reduced staff into Morgan Stanley, sold assets in non-strategic markets and expanded investment and development into Seattle and other long term growth markets.

Head of Asia Real Estate, Managing Director

1997 to 2001

Established and ran Morgan Stanley's principal real estate investing business in Asia and oversaw real estate investment banking. Managed over 225 personnel based in Tokyo, Hong Kong and Seoul. Engaged Firm Management and the Fixed Income, Equity and Investment Banking departments to access counter parties and invest in opportunities arising out of the Asian financial crisis. Purchased approximately \$10 billion of non-performing loans (unpaid principal balance) and real estate. Built a loan servicing team rated AAA by Standard & Poor's.

MORGAN STANLEY (CONTD)**Member of the Global Real Estate Investment Committee**

From 1982 to 1997 rose to Executive Vice President and head of real estate investing at Dean Witter.

US ARMY**1971 to 1978**

Served as an infantry company commander, executive officer, reconnaissance platoon leader and battalion staff officer in 25th Infantry Division (1972-76). Appointed as a U.I. as acting battalion operations officer, a Major's job, during deployment to Guam for Operation New Life to establish and operate Vietnamese refugee camps in 1975. Company was selected out of 30 infantry companies to attend the Australian Jungle Warfare School and train with the 6th Royal Australian Regiment. Graduated from army Ranger and Airborne schools.

Aide-de-camp to the Commanding General of the 26th Infantry Division (MA National Guard) 1977-78.

NON PROFIT ACTIVITES**THE SHURL AND KAY CURCI FOUNDATION**

Director of a foundation that funds basic research in neuroscience, regenerative medicine, cell biology, cancer and nanotechnology. The assets of the foundation are programmed to be \$1 billion. Head of the Investment Committee, member of the Audit Committee. Restructured the investment portfolio, developed the investment policy and governance for the board's relationship with the investment committee. Actively involved with the Science Philanthropy Alliance, whose members include several of the largest philanthropies in the country including Howard Hughes Medical Institute, The Moore Foundation and the Alfred P. Sloan Foundation.

RELIEF INTERNATIONAL

Director of the United Kingdom and United States boards. The NGO operates with an annual budget of \$100 million and 1,800 staff in 19 countries in the Middle East, Africa and Asia. Relief International is currently responding to humanitarian crises in Syria, Iraq, Sudan, South Sudan, Yemen and Somalia. The organization also provides development assistance to those same populations, as well as other countries such as Myanmar and Ghana, to build stable civil societies through educational, healthcare, sanitation and economic programs. Head of the Strategy & Risk committee and member of the Finance committee.

GLOBAL PARTNERSHIP FOR AFGANISTAN**2005 - 2015**

Director of an Afghan registered NGO that delivered over \$17 million of grass roots development support to farmers and rural communities in eleven provinces in Afghanistan. Worked with a board of philanthropists, business leaders, attorneys, a former US Ambassador and the CEO on strategy development, board governance and governmental relationships including with Department of State and the US Army Provincial Reconstruction Teams. Visited Afghanistan twice to work with the 190 person staff; meet with farmers, village and provincial leaders, and members of the US military. Personally established the organization's relationship with the US Ambassador.

Chairman of the Advisory Council. Chaired periodic meetings of a council of non-board members including Afghan entrepreneurs, former US Ambassadors, philanthropists, educators and agricultural experts, who provided guidance on the mission and conduct of the organization's activities.

HARVARD BUSINESS SCHOOL

Established the Hardman Military Fellowship to provide financial support for combat veterans attending the MBA program. Major Gifts Committee for MBA class.

NON PROFIT ACTIVITIES (CONTD)

UNITED STATES MILITARY ACADEMY

Former trustee of the West Point Association of Graduates, former class treasurer and head of reunion gift committee.

EDUCATION

MBA, Harvard Business School, Boston, MA, 1978
BS, United States Military Academy, West Point, NY, 1971

MEMBERSHIPS

Member of the Pension Real Estate Association
Member and former director of the National Association of Real Estate Investment Managers
Former Vice Chair of the Urban Land Institute's Mixed Use Development Council